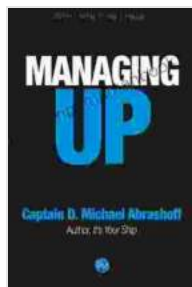


# The Art of Managing Up: Success Secrets from Captain Michael Abrashoff

Captain Michael Abrashoff is a renowned leadership expert and author of the bestselling book, "It's Your Ship." In his book, Abrashoff shares his insights on how to create a high-performing team and achieve success in any organization.

One of the most important aspects of leadership is managing up. This means being able to build strong relationships with your superiors and communicate effectively with them. Abrashoff believes that managing up is essential for success, and he offers some key tips for ng it effectively.



## Managing Up by Captain D. Michael Abrashoff

★★★★★ 5 out of 5

Language	: English
File size	: 97 KB
Text-to-Speech	: Enabled
Enhanced typesetting	: Enabled
Word Wise	: Enabled
Print length	: 21 pages
Lending	: Enabled
Screen Reader	: Supported



## 1. Understand Your Boss's Goals and Objectives

The first step to managing up is to understand your boss's goals and objectives. What are they trying to achieve? What are their priorities? Once

you know what your boss is looking for, you can tailor your work to meet their expectations.

To understand your boss's goals and objectives, you can:

- Talk to them directly.
- Read their emails and other communications.
- Observe their behavior and decision-making.

## **2. Be Proactive**

Don't wait for your boss to tell you what to do. Be proactive and take the initiative to get things done. This shows that you are a self-starter and that you are committed to your work.

To be proactive, you can:

- Anticipate your boss's needs.
- Offer to help with projects.
- Take on new challenges.

## **3. Communicate Effectively**

Communication is key to any relationship, but it is especially important in a manager-employee relationship. You need to be able to communicate clearly and effectively with your boss to ensure that you are on the same page.

To communicate effectively with your boss, you can:

- Be clear and concise.
- Be respectful.
- Be timely.

#### **4. Build Trust**

Trust is the foundation of any strong relationship. In a manager-employee relationship, trust is essential for creating a high-performing team. You need to be able to trust your boss to make good decisions and to support you in your work.

To build trust with your boss, you can:

- Be honest and reliable.
- Keep your promises.
- Be supportive and respectful.

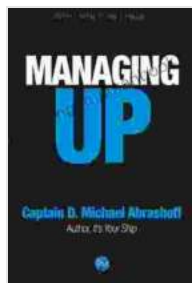
#### **5. Seek Feedback**

Feedback is essential for growth and development. It allows you to identify your strengths and weaknesses and to improve your performance. Seek feedback from your boss regularly to get their input on your work.

To seek feedback from your boss, you can:

- Ask for a performance review.
- Ask for feedback on specific projects or tasks.
- Be open to constructive criticism.

Managing up is an essential skill for success in any organization. By following these tips, you can build strong relationships with your superiors and create a high-performing team.



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